

PickTrace has been selected as the winner of the Labor Management Solution of the Year!



HIRE

TRACK

PAY

The only all-in-one labor management suite for agriculture.

Hire, track, pay. It's never been this easy to stay compliant, analyze labor costs, and run payroll.

9:41

PICKTRACE

Personal Information

First Name *
Jose

Middle Name
Luis

Last Name *
Rosales

Date of Birth *
01/01/1972
Invalid Date

Social Security # (SSN) *
171-92-9292

DON'T HAVE SSN?

NEXT

312

Jun 20, 4:55 AM, 76°F

Good afternoon, you are now working at Amazing Ranch.

Check in Apple Harvest Pruning Check Out

Bins	Trees	Buckets
120.5	1200	99999
Name	Bins	Trees
34523 Maria Silva	0	215.5
Name	Bins	Trees
23 Jose Garcia	8.5	37
Name	Bins	Trees
3652 Wendy Wang	10	0
Name	Bins	Trees
4574 Inga Hakobyan	0	0

9:41

Primary Account

PayCard

5868

Available Balance
\$758.00

TRANSFER FUNDS

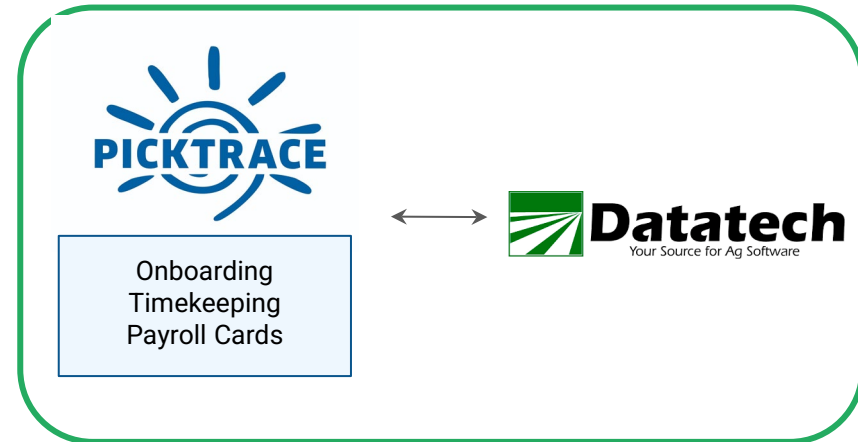
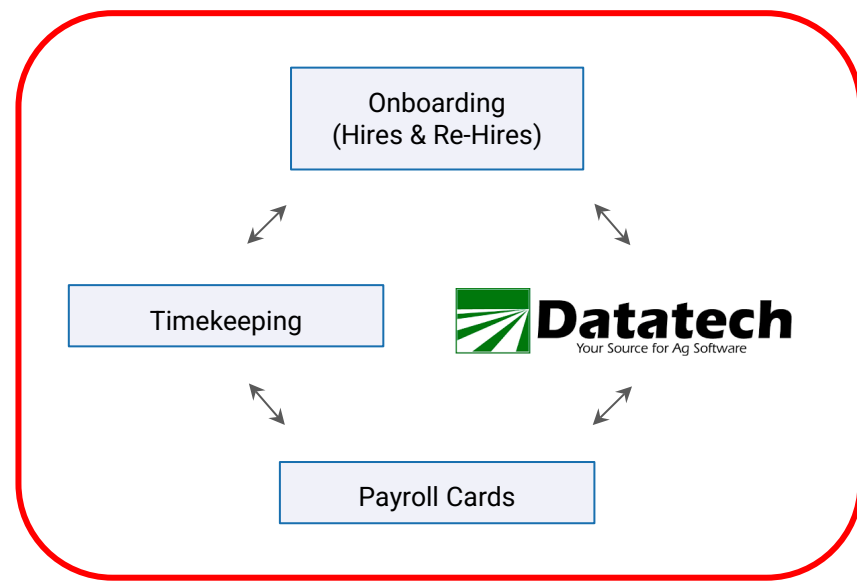
Insight Account \$758.00 USD
+4.3% vs last week

Recent Transactions View all

OnlineStore	3:02 PM • Oct 22, 2021	-\$45.23
Payroll	9:06 AM • Oct 21, 2021	+\$628.50

Challenges Using Multiple Point Tools

1. **Data integrity:** difficult to keep multiple systems updated
2. **Training:** more tools to learn and manage
3. **Support:** multiple vendors for support when you need it



Labor management business challenges we solve

Manual Data Admin



Analytics & Reporting



Waste & Excess Costs



Compliance Risk





Cost Based Reporting



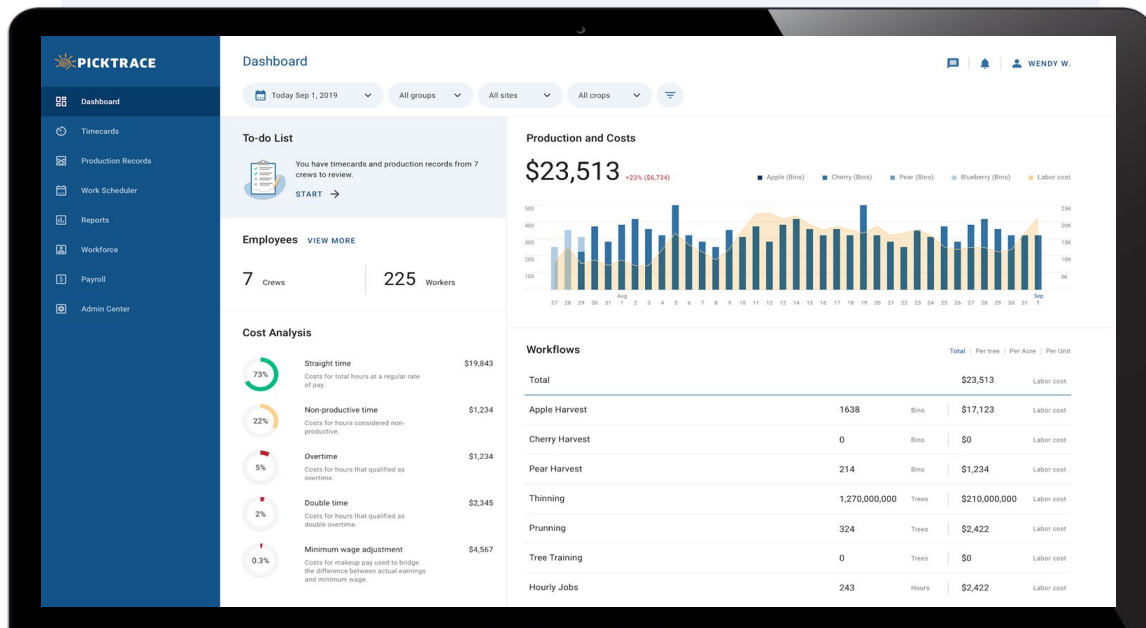
Real-Time Productivity Data



Time Cards

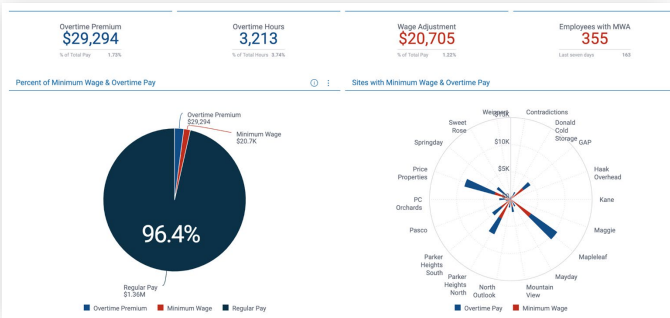
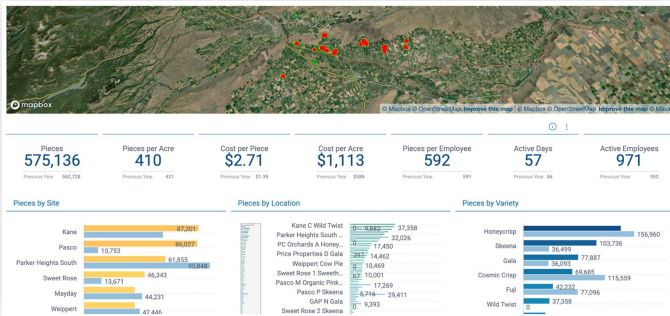


Payroll Compliance

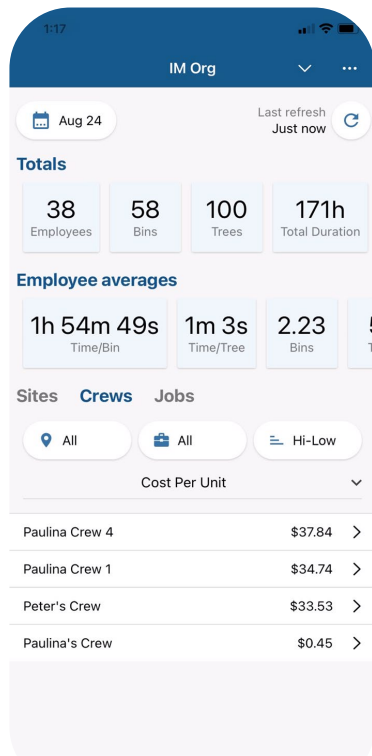


Real-Time Harvest and Labor Cost Insights

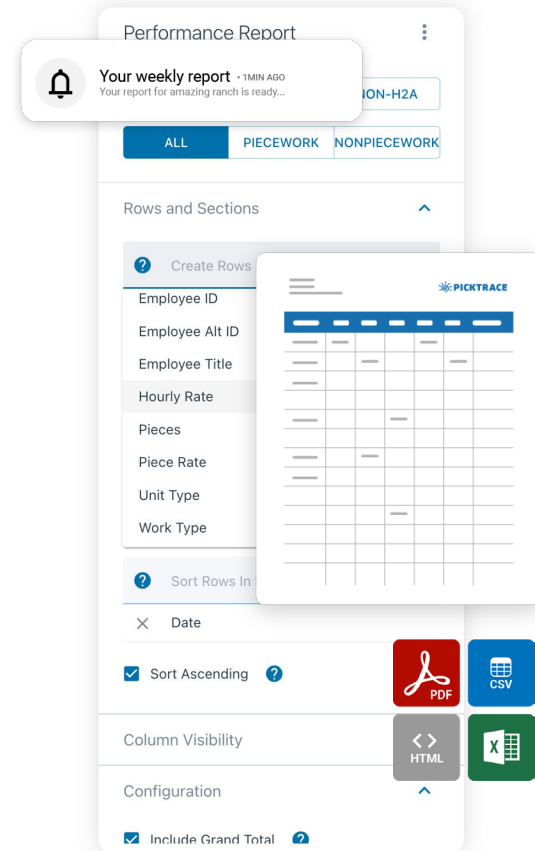
Pulse Analytics



Mobile Insights App



Reports





Biometric identity verification for the field and warehouse



Facial verification screening

Use your mobile device to verify employees' biometric identity prior to check in



Low-light optimization

Verify and check employees into work for overnight or early morning shifts



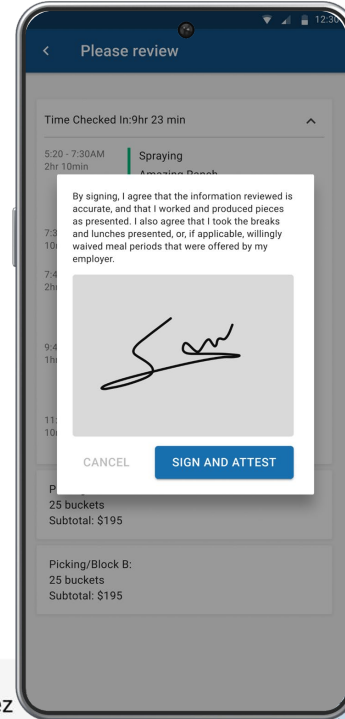
Optional photo capture for auditing

Capture and store photos from check-in for manual auditing backups



Detailed audit logs

Track timestamps, geo locations, and devices in real-time



Javier Hernández
Gabriel's crew | 123

15 min

Amazing Ranch - Block 2
10 AM - 12 PM - 2 Hours

Amazing Ranch - Bloc...
12:30AM - 12 PM - 2...

Offsite
30 min

Biometrics Passed

Juliana Vargas
Gabriel's crew

Trimming Piece
Amazing Ranch - Block 2
10 AM - 12 PM - 2 Hours

Picking Piece
Amazing Ranch - Block 2
12:30AM - 12 PM - 2 Hours

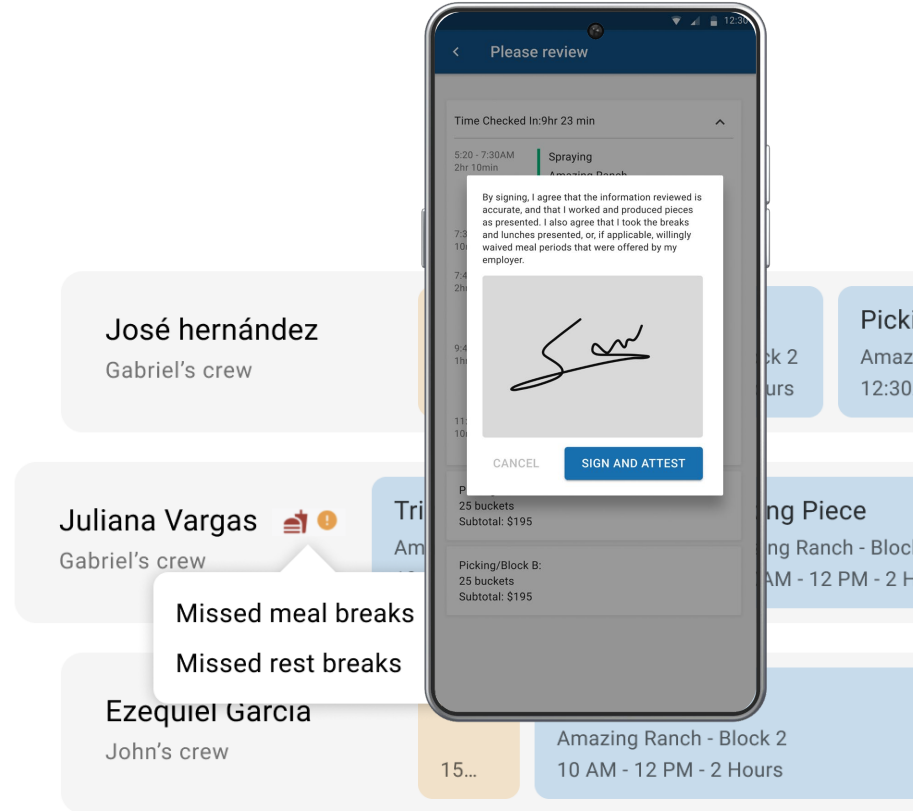
Picking Piece
Amazing Ranch - Block 2
12:30AM - 12 PM - 2 Hours

Need Review



Defensible labor management for agriculture

- Automatic payroll calculations
- Proactive meal+rest compliance
- Biometric employee ID verification
- Signed daily work attestations
- Time-stamped time and production records
- Seamless payroll integrations
- Onboarding and arbitration agreements



What are our Implementation Packaged Offerings and what do they include?

Basic

Fully Remote

Online trainings and scheduled check-ins through dedicated consultant

Includes

- 4-week Implementation Support

Additional resources

- Help Desk
- Unlimited bilingual support

Enhanced

Remote and Onsite

Online trainings and one onsite workshop through dedicated consultant

Includes

- 4-week Implementation Support
- 3 day - Onsite Support

Additional resources

- Help Desk
- Unlimited bilingual support

Enterprise

Remote and Onsite

Multi-phased implementation combined by online trainings and two onsite workshops

Includes

- 4-week Implementation Support
- 4-week Expansion Support
- 5 day - Onsite Support

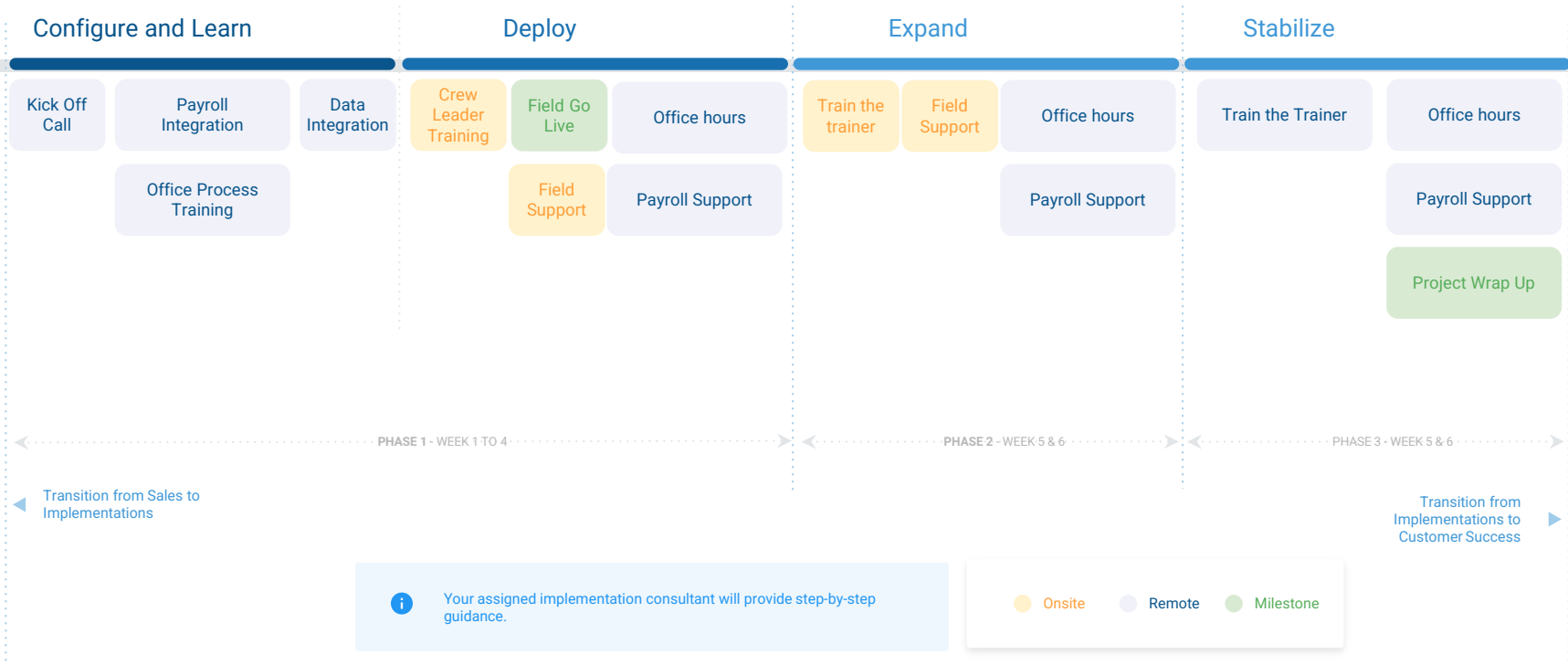
Additional resources

- Help Desk
- Unlimited bilingual support

● Onsite ● Remote

Sample timeline

Enterprise Implementation



Project plans & expected time commitments

	Meetings	Time	Project Lead	Payroll Admin	Field Rep	Executive
Configure	Intro Call	1	●	●	●	●
	Payroll Integration	5	●	●		
Learn	Employee Management	1	●	●		
	Timecard Auditing	1	●	●		

Learn

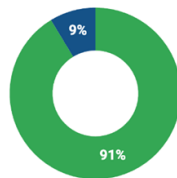
Zirkle Fruit

Implementation Completion Date

66 Days

May 1, 2025

TOTAL IMPLEMENTATION



PHASE 1

Phase 1 - IM Calls & Set up (2024)



Complete

PHASE 2

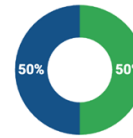
PHASE 2 - Trial - Pasco & Gap (2024)



Complete

PHASE 3

PHASE 3 - Full Trial Roll Out



On time

Deploy

NEXT STEPS

Project Phase	Task	Owner	Status	Comments
PHASE 2 - Trial - Pasco & Gap (202	Crew Leader Training		5/1/2025	Due in 66 days
PHASE 2 - Trial - Pasco & Gap (202	Crews & Crew Schedule for Training		5/1/2025	Due in 66 days
PHASE 2 - Trial - Pasco & Gap (202	Device Soft Go-Live		5/1/2025	Due in 66 days
PHASE 2 - Trial - Pasco & Gap (202	Field Payroll Go-Live		5/1/2025	Due in 66 days
PHASE 2 - Trial - Pasco & Gap (202	First Payroll Cycle using PickTrace		5/1/2025	Due in 66 days
PHASE 2 - Trial - Pasco & Gap (202	Office Training		5/1/2025	Due in 66 days



Over the course of the implementation, users spend an average of 5 hours compiling data, responding to emails, etc.

What Customers Say

Just wanted you guys to know we are in day four of our first week of hiring. Monday, we had around 170 hires and everything was seamless with no issues. Kudos to your guys work on the Onboarding module. Just wanted to share a message of gratitude... - Kings River

"I just wish I could be friends with Max. He is such a cool and knowledgeable guy. He has made our transition to PickTrace a breeze, and through his help I have been blown away how quickly we have been able to get a ton of value out of the system. Your product and team are incredible!" -Youngstown Produce

