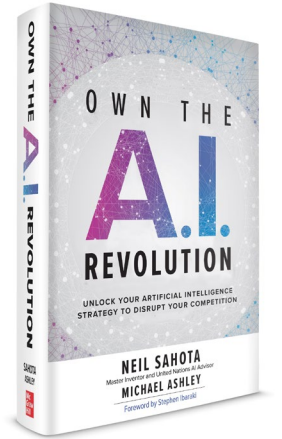

Neil Sahota

02/06/2025

<https://www.neilsahota.com>

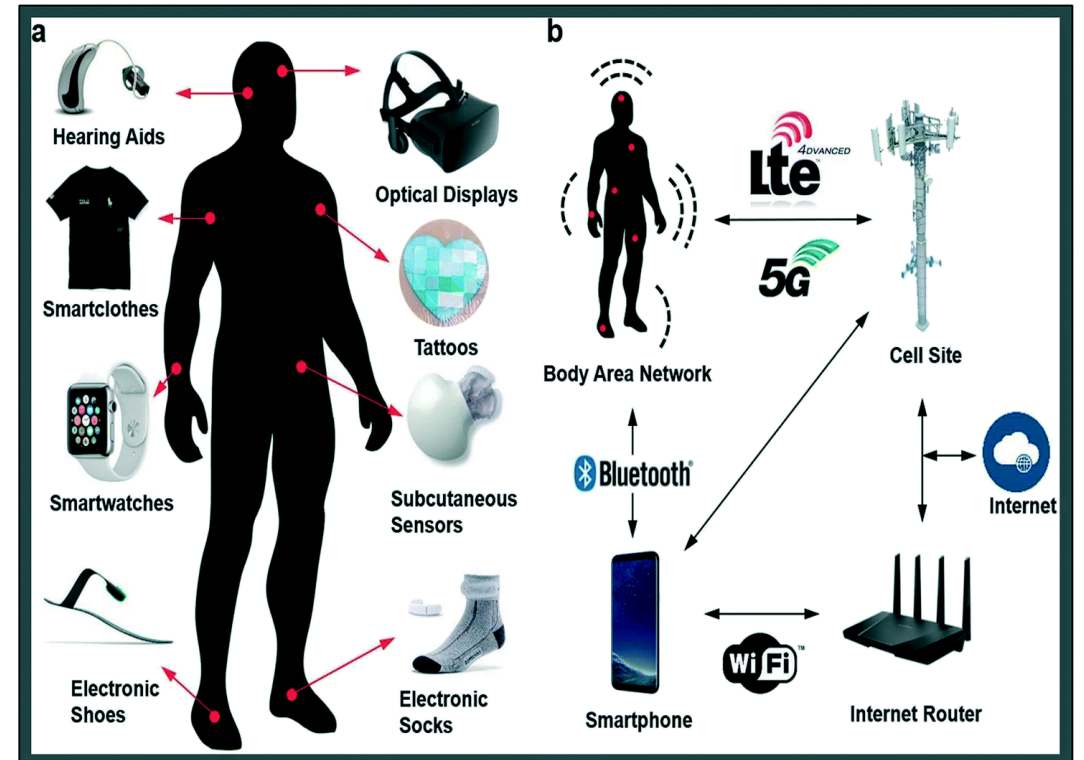


Planting the AI Seed: Cultivating Success, Overcoming Barriers, & Growing the Future



Top 5 Use Cases

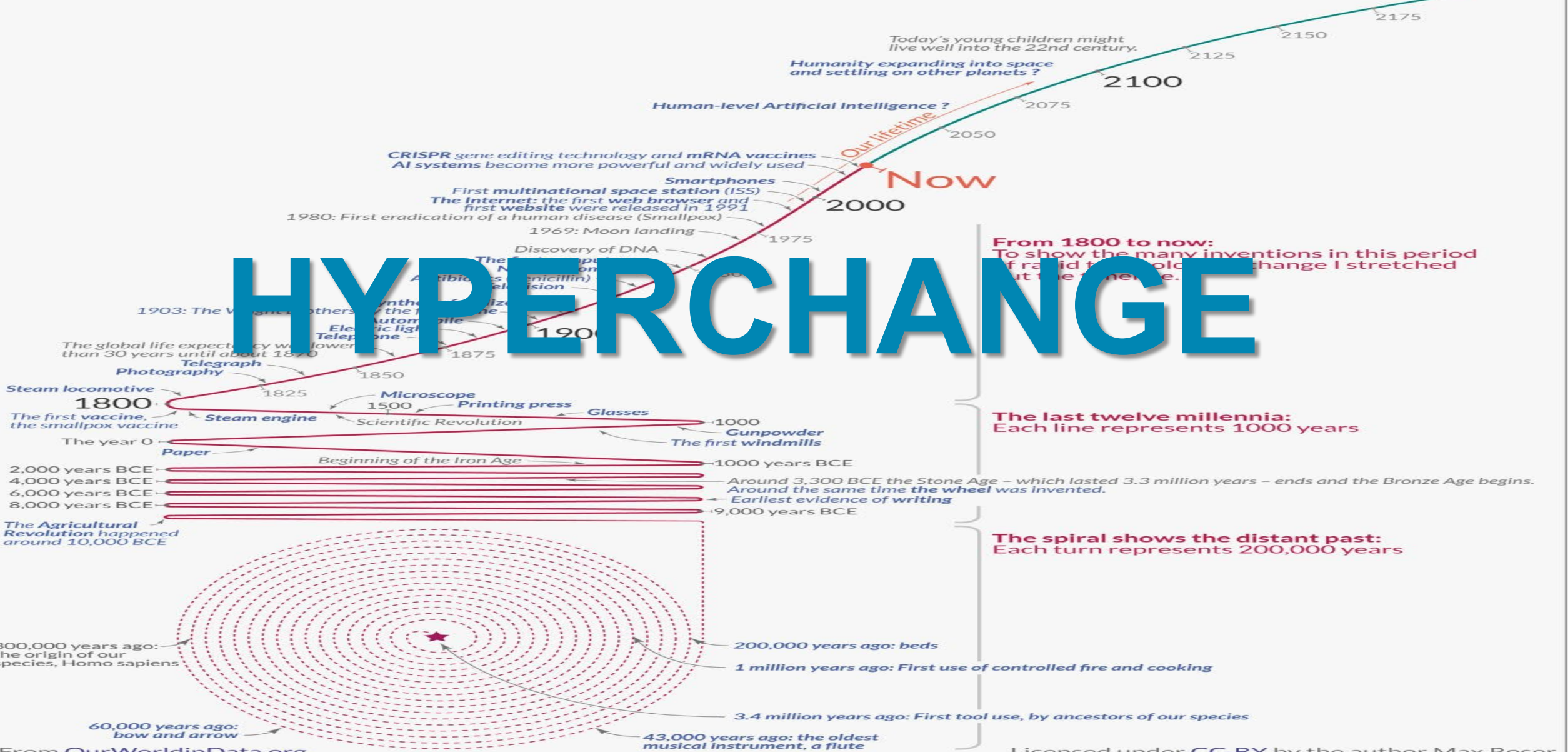
1. Automated Safety Monitoring and Hazard Detection
2. AI Led Training and Development Programs
3. Mental Health and Well-being Monitoring
4. Wearable Technology for Real-Time Health Monitoring
5. Workforce Scheduling and Optimization



A long-term timeline of technology



From the distant past, to our lifetime, and into the distant future.



HYPERCHANGE

From 1800 to now: To show the many inventions in this period of rapid technological change I stretched out the timeline.

The last twelve millennia: Each line represents 1000 years

The spiral shows the distant past: Each turn represents 200,000 years

Robots can't take
your job if you're
already retired.



Prudential
Bring Your Challenge

© CLEAR CHANNEL

Will A.I.

take my job?

Automate
Automate
Automate

Jobs
Jobs
Jobs

AI won't take your job,
**A PERSON WHO
USES AI WILL**







Expectation is the
root of all heartache.

William Shakespeare

AI IS NOT PERFECT

THE PITFALLS OF AI





Human Intelligence

people and experiences

flexible
creative
emphatic
instinctive
commonsensical

Hybrid Intelligence

fast
efficient
cheap
scalable
consistent

data and algorithms

Machine Intelligence





What happens when you bring a dog to a
tech conference



AI Capabilities

kāg-nə-tiv (*adjective*): of, relating to, or involving conscious mental activities (such as thinking, understanding, learning, and remembering)

- Cognitive computing and cognitive based systems accelerate, enhance and scale human expertise by:



- Learning and building knowledge,

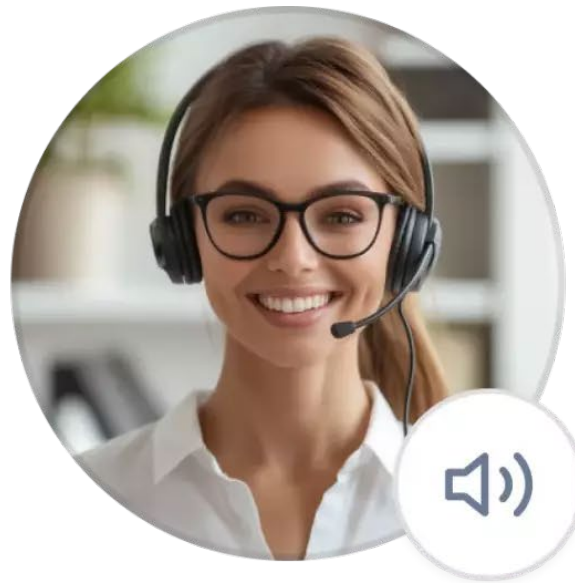


- Understanding natural language and



- Interacting more naturally with humans than traditional programmable systems

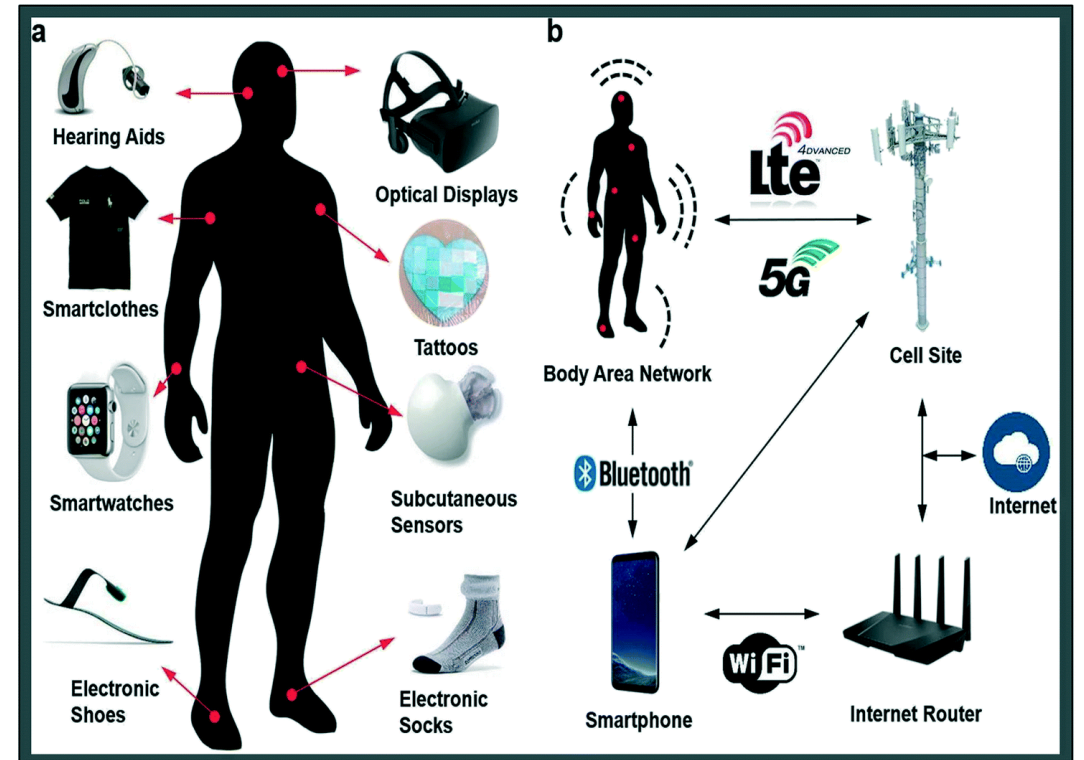
- Machine Learning (ML) and Predictive Modeling
- Deep Learning
- Natural Language Understanding (NLU)
- Natural Language Generation (NLG)
- Reinforcement Learning
- Speech Recognition
- Computer Vision
- Robotic Process Automation (RPA)
- Generative AI
- Explainable AI (XAI)



AI Concierge

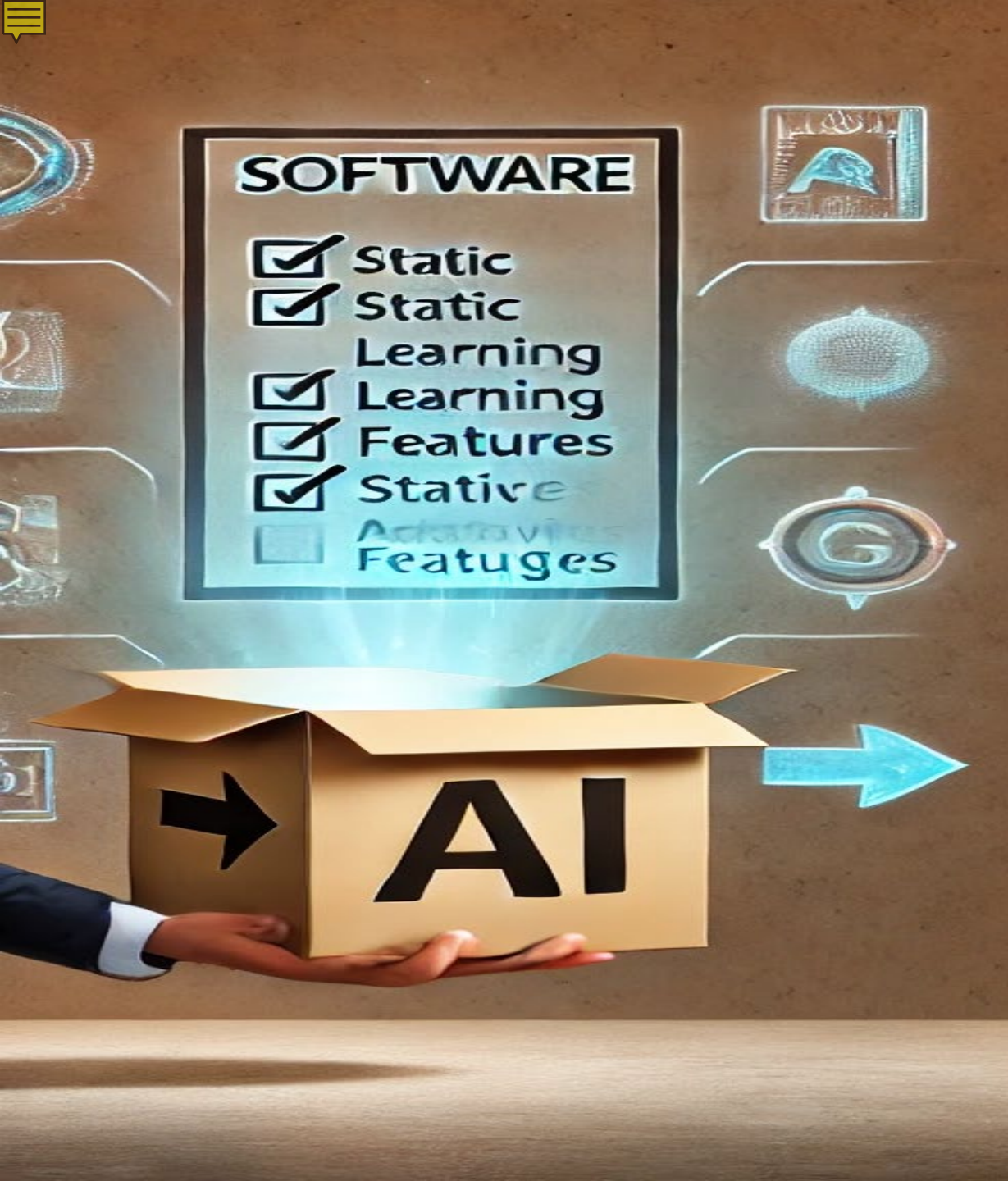
Top 5 Use Cases

1. Automated Safety Monitoring and Hazard Detection
2. AI Driven Training and Development Programs
3. Mental Health and Well-being Monitoring
4. Wearable Technology for Real-Time Health Monitoring
5. Workforce Scheduling and Optimization



How
DID THEY DO
THIS?





AI avatar creation tools



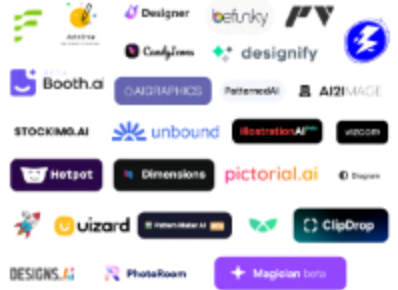
Audio editing tools



Customer success tools



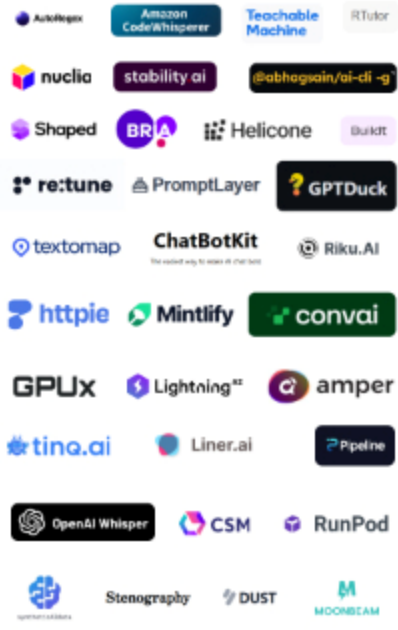
Design tools



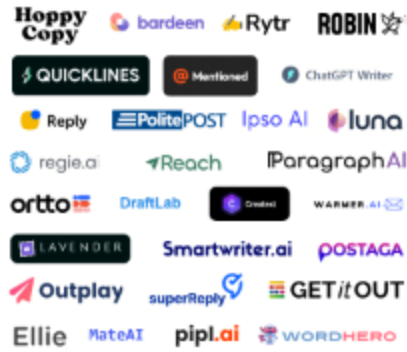
Copywriting tools



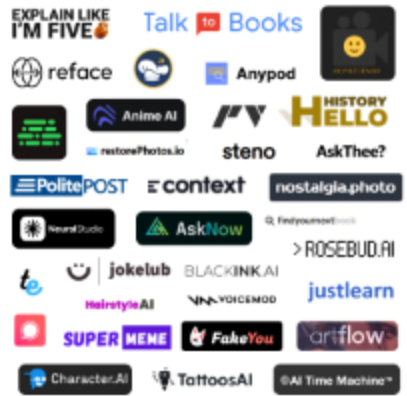
Developer tools



Email assistant tools



Just for fun



Human resources



Lead Process Management



Low to no-code

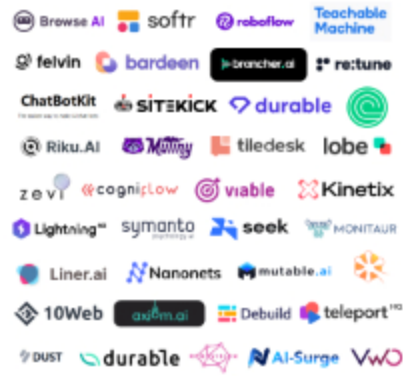
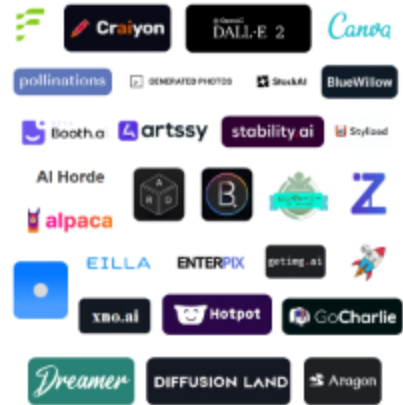


Image generator



Music



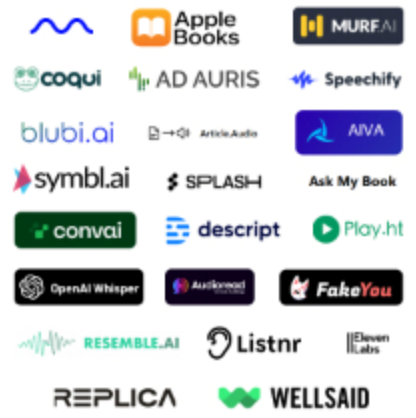
Paraphrasing



Productivity Tools



Text-to-speech



Video generating





H&R BLOCK

RET

NICIA

EDGE

MOD

TUA

RET ANS

VERS F

S

C

BL

K




Task Name	Start Date	End Date	Color
Task 1	1/1/2015	1/15/2015	Green
Task 2	1/1/2015	1/15/2015	Yellow
Task 3	1/1/2015	1/15/2015	Purple
Task 4	1/1/2015	1/15/2015	Blue
Task 5	1/1/2015	1/15/2015	Red
Task 6	1/1/2015	1/15/2015	Orange
Task 7	1/1/2015	1/15/2015	Light Blue
Task 8	1/1/2015	1/15/2015	Light Green
Task 9	1/1/2015	1/15/2015	Light Purple
Task 10	1/1/2015	1/15/2015	Light Yellow
Task 11	1/1/2015	1/15/2015	Light Blue
Task 12	1/1/2015	1/15/2015	Light Green
Task 13	1/1/2015	1/15/2015	Light Purple
Task 14	1/1/2015	1/15/2015	Light Yellow
Task 15	1/1/2015	1/15/2015	Light Blue
Task 16	1/1/2015	1/15/2015	Light Green
Task 17	1/1/2015	1/15/2015	Light Purple
Task 18	1/1/2015	1/15/2015	Light Yellow
Task 19	1/1/2015	1/15/2015	Light Blue
Task 20	1/1/2015	1/15/2015	Light Green



The Blinders

- We don't believe it is possible
- We don't believe AI can do it better
- We believe AI has to do it perfectly



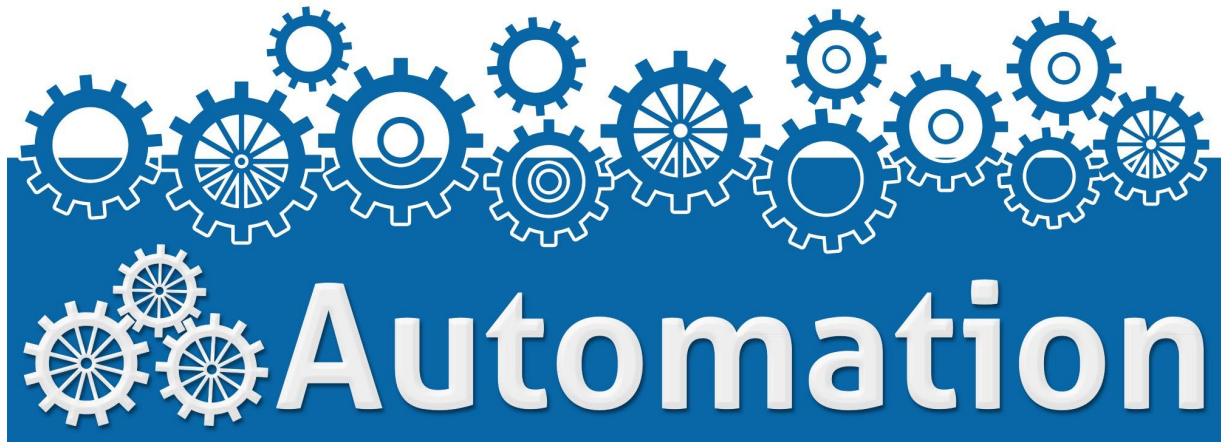


Let Me
Tell You
A Story



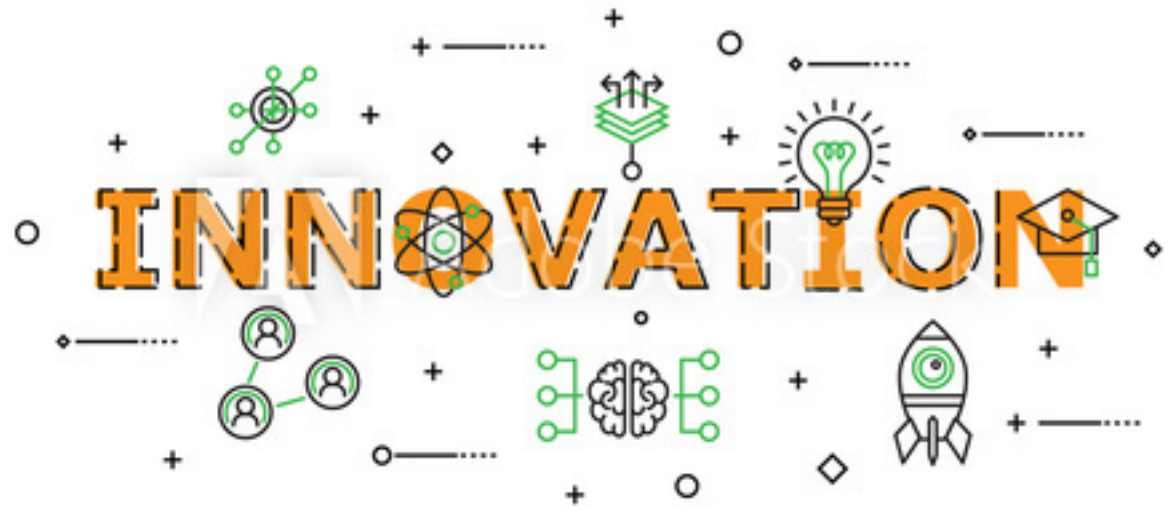


Flaws



Unlocks 20-30% of value

Focuses on making the ***process/system*** better by making it faster, cheaper, and/or with less errors.



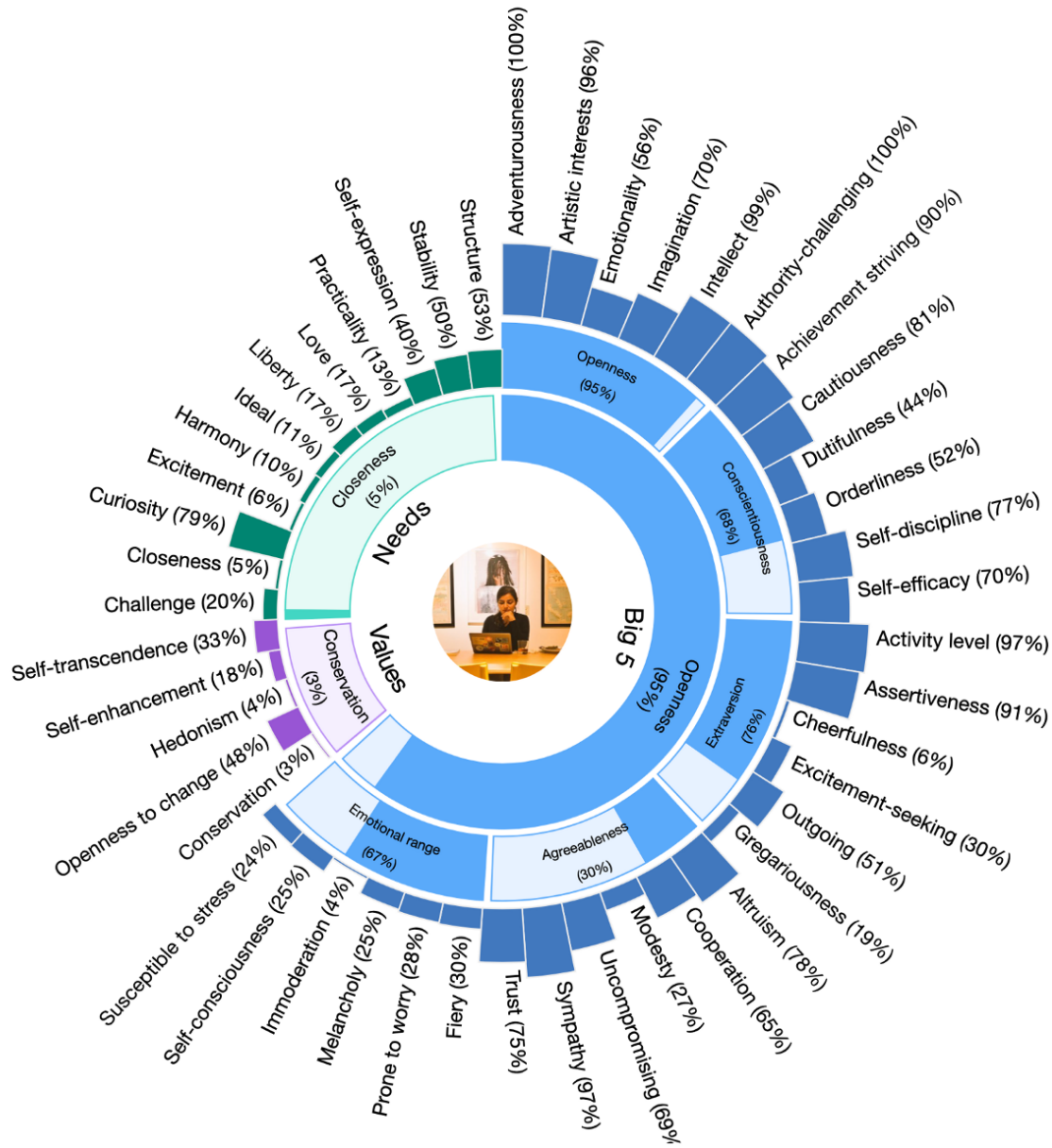
Can unlock full potential

Focuses on ***changing the process/system*** by finding a new way to perform the work.



Personality Portrait

8602 words analyzed: **Very Strong Analysis**



Summary

You are expressive and opinionated.

You are adventurous: you are eager to experience new things. You are authority-challenging: you prefer to challenge authority and traditional values to help bring about positive changes. And you are empathetic: you feel what others feel and are compassionate towards them.

Your choices are driven by a desire for discovery.

You are relatively unconcerned with both tradition and taking pleasure in life. You care more about making your own path than following what others have done. And you prefer activities with a purpose greater than just personal enjoyment.

[How did we get this?](#)

You are likely to _____

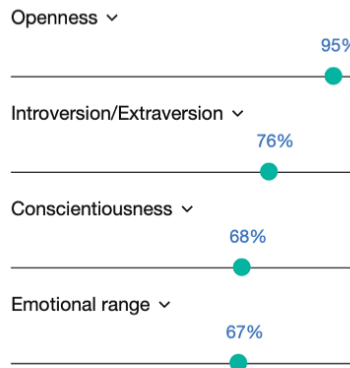
- be sensitive to ownership cost when buying automobiles
- like historical movies
- read autobiographical books

You are unlikely to _____

- be influenced by social media during product purchases
- prefer style when buying clothes
- be influenced by brand name when making product purchases

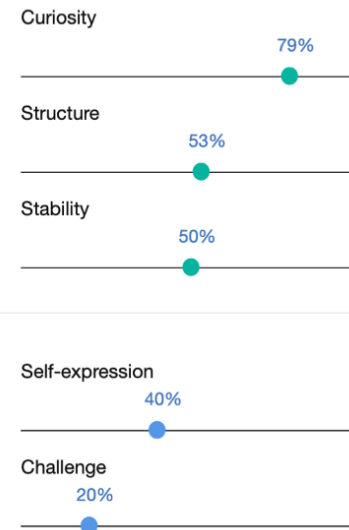
Personality

*% = percentile



Consumer Needs

*% = percentile

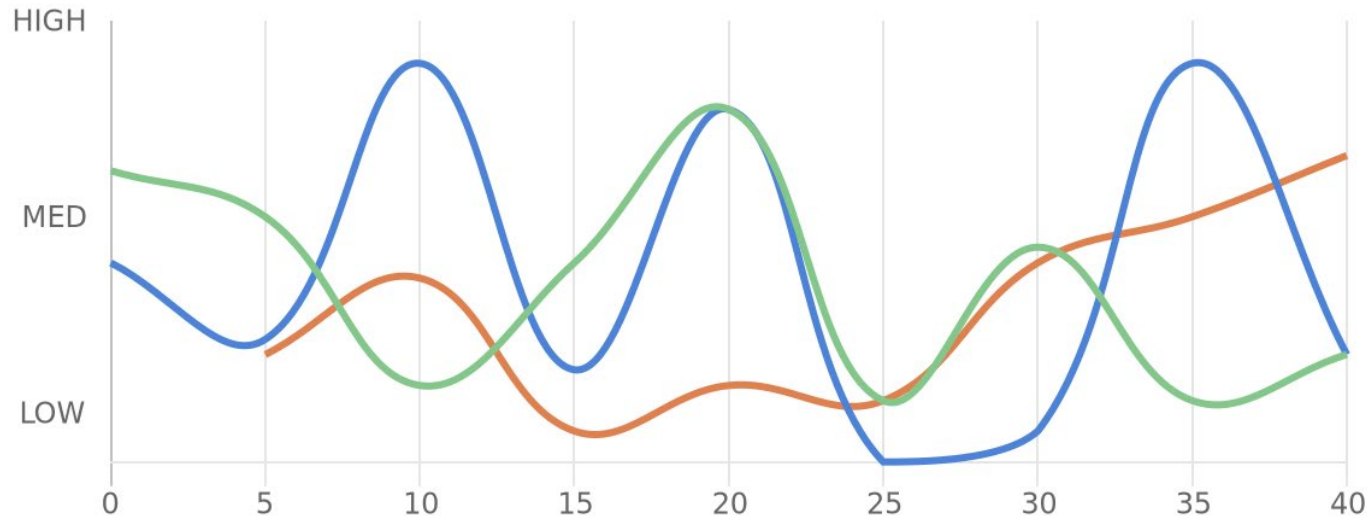


Values

*% = percentile

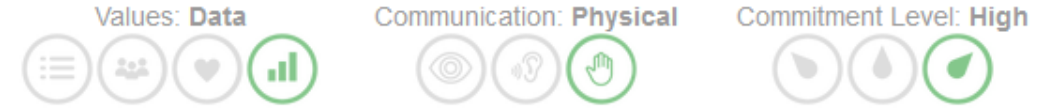


Ryan Huff Scott Sandland Dan Paris



Observations about Ryan Huff

Spoke for 16 minutes and 21 sec



- They often enjoy collecting data, facts or information.
- They get excited when they can be acquiring, compiling, and filing away things they find interesting.
- they have a deeper than average appreciation for collecting, acquiring and compiling new information.
- The oversimplified way to understand them is that they enjoy accuracy.

How to follow up with Ryan

- Now that the call is over you might be thinking of how to follow up. Our advice is that you let them know how their contribution will fix the problem.
- They respond well when you let them know what needs to get done and then give them time and space to figure things out alone.

How to work with Ryan

- Get specific to avoid frustration. You both tend to have images of the way things are supposed to look when complete. Make sure you are envisioning the same thing.
- If you agree to move ahead on a task, give those who use this communication style time to do things their own way first and then respond to questions and offer feedback. Allow them the opportunity to explore different options out loud before drawing conclusions.

Observations about Dan Paris

Spoke for 10 minutes and 30 sec



- They dislike having to accept something mediocre or go with the status quo.
- They are more likely to solve problems.
- People like Dan gravitate towards making order.
- Show respect for them by appreciating their enjoyment of thinking logically.

How to follow up with Dan

- If you want to send them a follow up email, try to let them know what needs to get done and then give them time and space to figure things out alone.
- If you want to send Dan a reminder or follow up, remember to let them know how their contribution will fix the problem.

How to work with Dan

- You meet naturally in verbal repartee, but be aware that when the two of you get going, you could take up all the air in a meeting.
- During a Zoom meeting, you will notice Dan is comfortable speaking and can probably change their message on the fly based on visual and auditory observations. They can sit still and observe for long periods as they pick their moments to make a significant contribution.

We know how to **engage** each person by:

- speaking their language
- using their preferred channel
- offering them the right incentives

to **maximize** engagement *each time, every time.*



Human Intelligence

people and experiences

flexible
creative
emphatic
instinctive
commonsensical

Hybrid Intelligence

fast
efficient
cheap
scalable
consistent

data and algorithms

Machine Intelligence



LEGAL 
MATION[®]

eBREVIA
intelligent contract analytics

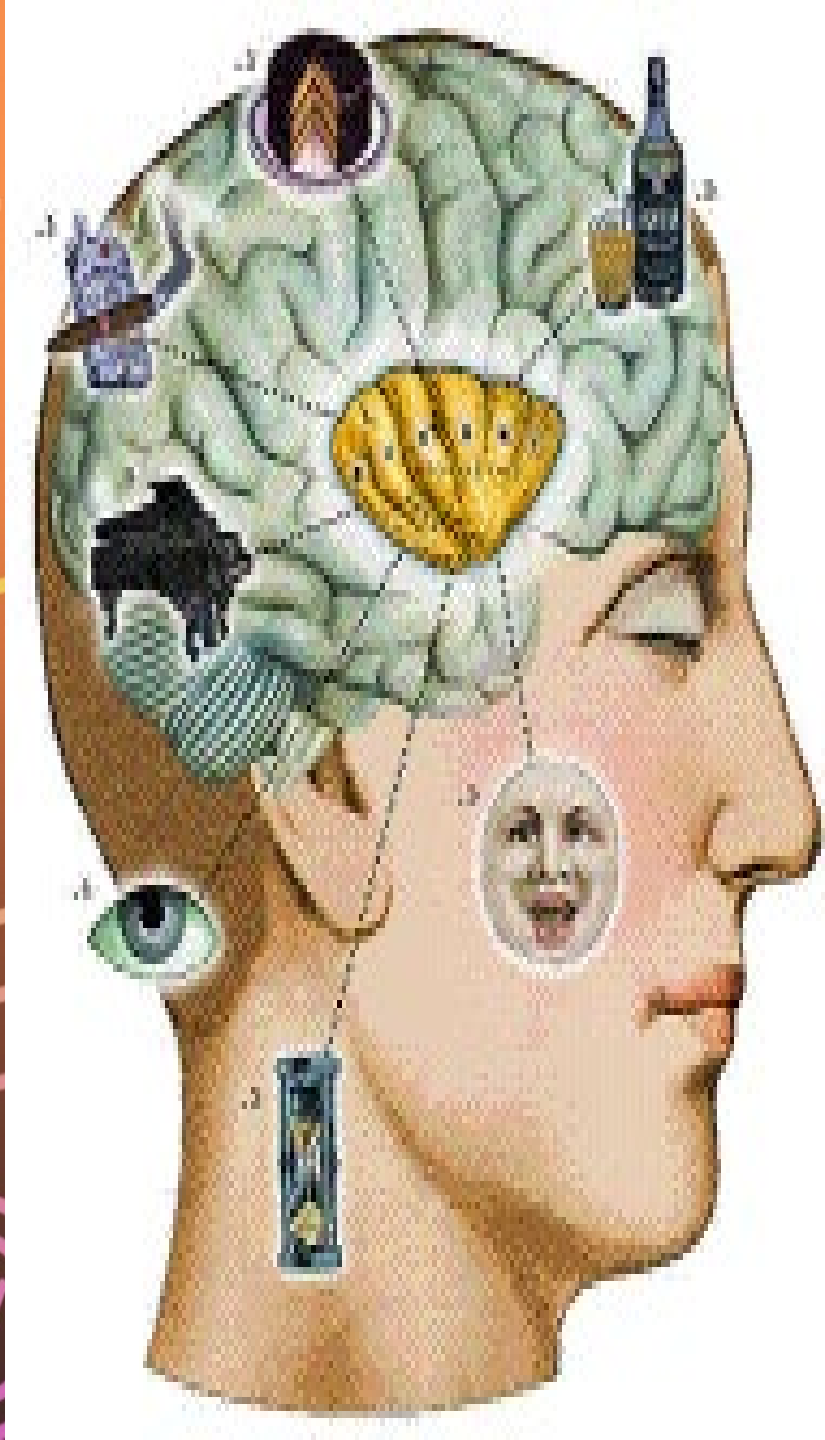
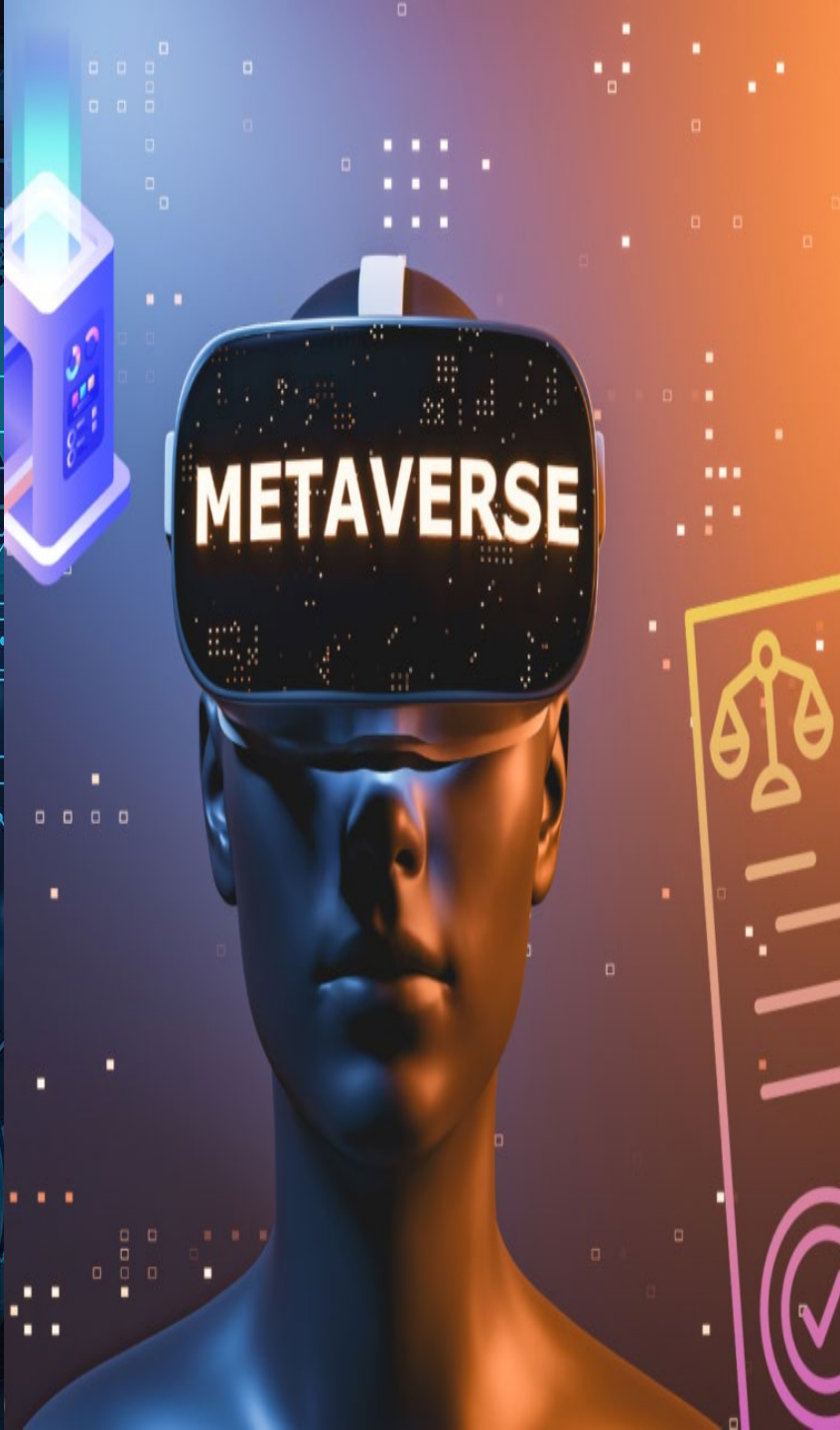
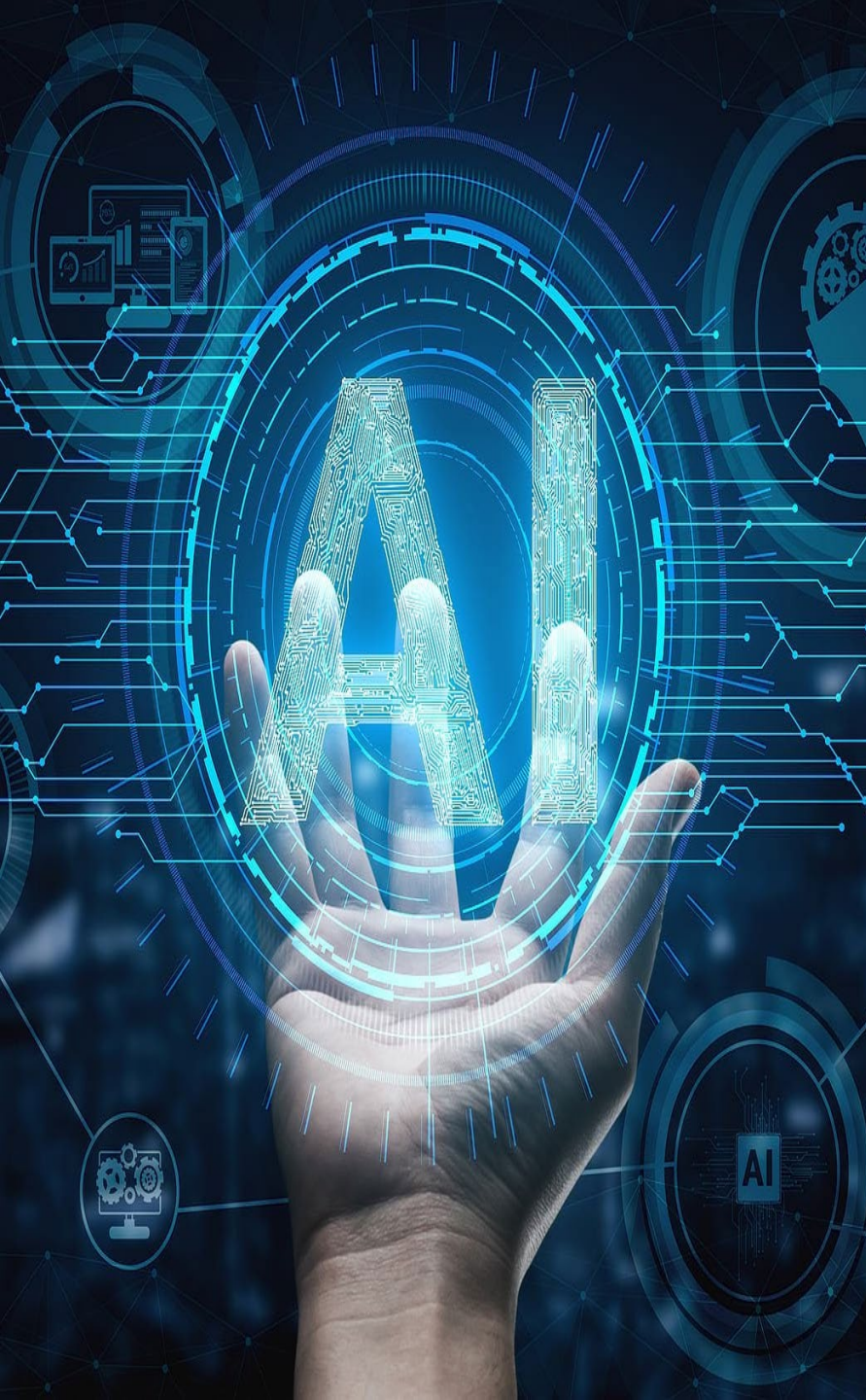
ROSS 







Do it like me





The Upcoming Future... 2028

- Adaptive Workforce Reskilling Platforms
- Proactive Health Risk Analytics
- Autonomous Safety Inspection Drones
- AI Behavioral Insights for Team Dynamics
- Predictive Labor Demand Analytics



For Questions / Outreach:

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LinkedIn: <https://www.linkedin.com/in/neilsahota/>

Twitter: https://twitter.com/neil_sahota

Newsletter: <https://www.linkedin.com/newsletters/6957767299151880192/>

Forbes: <https://www.forbes.com/sites/neilsahota>



Prompt for AI Question

Read <http://agpersonnel.org> and <http://agpersonnel.org/events/forum/>; for the AI panel during forum, create 1 question for the Artificial Intelligence: The Possibilities Are Endless focused on the HR issues and write it in the style of William Shakespeare; create 1 question focused on the safety issues and write it as a rap song